# The Information Exchange Confirmed Agenda

Presentations timetable from 10:00 registration from 09:15

Partnered by:-

## **Compleat Software**

www.compleatsoftware.com

**Exhibition Stand - Presentation** 

# **ITS** Interactive Transaction Solutions

www.interactivets.com/products/its-connect-push-payments

**Exhibition Stand** 

### **Adflex**

www.adflex.co.uk

**Exhibition Stand - Presentation** 

10:00 - 10:25

# Card Payments - Implementation & Integration Case study by Paul Muir Card Payments Adviser

Paul Muir opens the conference and sets the theme of building the business case and considering the requirements for successfully implementing card payment programmes for both Public & Private sector organisations including Local Authorities, Housing Associations, Fire & Rescue Services and Higher & Further Education Colleges and Academies.

His presentation covers the tender process, software selection/ integration with SAP and general good practice advice on how payments programme work to their optimum achieving real benefits for card payments and purchasing solutions.

Paul brings over 13 years experience in the field of Purchase, Corporate, Lodge, Mobile Payment & Approvals along with other card payment solutions.

He was responsible for implementing P-Card payment programmes into a large North West local authority successfully managing the programme for many years and led on a number of tenders to select P-Card issuers.

10:25-10:55

#### Swansea University of Wales - Payments development Case Study by Rhidian Morgan

A Case study presented by Rhidian Morgan Head of Procurement at Swansea University. Rhidian gives an update on the development of the Swansea University P-Card programme and other

Rhidian gives an update on the development of the Swansea University P-Card programme and other payments systems from their implementation to the present position.

Rhidian also views the future developments of card use and other payments methods in their P2P process within the Welsh Purchasing Card (WPC) programme.

It seems that South Wales has become a "Hotspot" for successful P-Card programmes with Swansea University and City and County Council of Swansea leading the way.

11:00 -11:30

#### Manchester City Council- Integration/Collaboration/Acquiring Case Study.

Presented by **Lol Nugent** from Manchester City Council Corporate Shared Service Centre Finance Services Division.

Lol's presentation briefly charts the progress of how one of largest UK local authorities has implemented the move to operating their P-Card programme through the use of Lodge Cards and other payment card types. Whilst at the same time growing their programme by inviting number's of other public sector bodies to join the expanding payments programmes by collaborating for implementing joint working initiatives.

Manchester City Council will also be joined in their presentation by selected suppliers adding a supplier's perspective to receiving payments via the councils Lodged P-Card programme.

Lol also gives an overview of how Manchester City Council manages and acquires online payments from their customers and the process the authority undertook to accept those payments integrated into the councils back office system.

#### 11:30 -11:55 Morning Break

11:55 -12:30

#### Adflex Transaction Management Solution Provider- User Case Study

Increasingly both Public Sector and Private businesses are demanding an enhanced level of payment data details from their card capable suppliers. The ability to provide enhanced payments data may be crucial in continuation of the business from these card users and contribute to further growth. A range of payments solutions are available from both acquiring companies and third party "Transaction Management Solution Providers" able to provide expert advice on the use and choice of the best solutions to implement for particular business sectors.

#### Mobile Payments Solutions - Product Presentation Case Study

Mobile Payment Solutions provide a wide range of innovative and flexible mobile payment options making it simple for organisations to accept payments for their products and services from mobiles. The payment gateway authorises transactions and acts like an online chip and pin machine.

12:30 - 13:00

#### Compleat Software - e-Invoicing End User Product Presentation Case Study

This case study presented by Neil Robertson CEO/Rory Forbes Sales Director Compleat Software highlights e-Invoicing programme implementation for Public & Private sector organisations.

The presentation explains how all organisations irrespective of size can now benefit from P2P automation solutions. We will demonstrate the practical use and control of purchasing cards / credit card procurement (including Punch Out) and how simple it has become to remove ALL the paper from the entire procurement process.

13:00 -13:30

#### Card Capable Supplier Recruitment - The Myths and the Magic.

Steve Wilkins of Adflex is well respected within the payments industry for his many years of practical experience in card payment supplier recruitment for both Public and Private organisations. From his perspective Steve outlines the procedures for recruiting card capable supplier's enabled to take payments online, via terminals, mobile applications and through third party integrators transaction management solutions.

Steve and Paul Muir are well placed to answer your most frequently asked questions and expel the myths surrounding the procedures for recruiting suppliers considering the importance of maintaining on going supplier recruitment as to the success of any card or payments method - the magic

#### Lunch

From Approximately 13:30 - 14:30

14:30 - 15:30

Networking - Conference close

#### **Please Note**

Would attending delegates please inform us by 30<sup>th</sup> October 2014 should they have any specific dietary requirements. Stationery items are not available at this event

Contact Details.

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